



G L A T F E L T E R
Beyond Paper

March 28, 2013

To Our Valued Carbonless Customers:

Glatfelter is announcing a price increase for carbonless roll products sold in our United States and Canadian markets. **The increase will be effective with shipments on or after May 6, 2013.**

The increase will be 6% for the following items:

All Glatfelter Carbonless Roll papers
Carbonless roll accessories (CF and CB sprays)
Defensa® Security Paper CB

We thank you for your continuing support of our products. If you have any questions, please contact your local Glatfelter Territory Manager.

Regards,

Tom Wernoch
Vice President, Sales
Printing & Carbonless Papers



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To Our Valued Security Papers Customers:

Glatfelter is announcing a price increase for Security papers sold in our United States market. **The increase will be effective with shipments on or after May 6, 2013.**

The increase will be for the following items:

Defensa® Basic	\$4/cwt
Defensa® Premium	\$5/cwt
Defensa® Design	\$5/cwt
Defensa® Security Gate	\$5/cwt
Defensa® True	\$5/cwt

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Regards,

Tom Wernoch
Vice President, Sales
Printing & Carbonless Papers