

- Laser Forms - Up To 8 Colors
- Jumbo Rolls - Up To 8 Colors
- Variable Bar Coding
- Folding
- Padding

Greetings from frigid Ohio, we hope you had a prosperous year in 2009. This year appears to be starting off the same as 2009 with good capacity on our presses. Our pre-press and bindery have added new equipment in the 4<sup>th</sup> quarter of 2009 for added flexibility for 2010. In Pre-press we have installed a new Fuji Computer to Plate system that will help our throughput to press, as well as improving our times on getting proofs to you. Bindery has added another Stahl folder for improved production dates on folded pieces.

The paper market is shaping up to be in transition this year with the elimination of the Black Liquor Tax Credit, which rewarded pulp and paper companies for using black liquor, a byproduct of the wood pulping process, as a fuel to run mills since the 1930s. The elimination of this tax credit has been the buzz around the paper industry and will eliminate millions of dollars in tax credits, which many paper companies will try to recoup with higher paper prices. Cut size bond has already increased and the announcement by both Domtar and International Paper of a February increase on Offsets indicates a Forms Bond increase as early as March, as predicted by industry observers. Paper companies have been shuttering mills and mothballing machines over the past couple of years but continue to show good inventory levels. With the shut down of some of the paper machines we have seen the elimination of certain types and colors of once popular papers such as 36 lb. Ledger, 24 lb. Ledger, white and buff, and gray basket-weave safety paper. All of these papers are no longer a stocking item but can be made with a truckload (44,000 lbs.) order. For more information and copies of paper companies announcements check our website at [www.quicktechgraphics.com](#) which we have posted under the "News & Info" banner.

We encourage you to take advantage of the paper market while it is down and hope to provide you with the tools and information about the printing industry as it changes throughout 2010.